

## BAPCO show

Ken Mott steps down as Chief Executive of BAPCO. Left to right: Head of Norway APCO Egil Bovim, Ian Readhead, Barbara and Ken Mott, George Rice, Chris Fischer, (New York), Lord Brian Mackenzie, Dame Tanni Grey-Thompson DBM (front).



# Inspiration for 2009



*BAPCO 2009 attracted 1,265 attendees, an increase of 4.5% on 2008, over the three days of the conference and exhibition, creating a buzzing environment for the order-writing and business being done throughout the show.*

The Opening Dinner turned into a very special occasion thanks to a heart-warming keynote speech by immensely dedicated and charismatic paralympic champion Dame Tanni Grey-Thompson DBE, and talented comedian Jo Caulfield. Ian Readhead gave a commanding (and surprise) presentation to both Ken (Association Founder) and Barbara Mott for outstanding services and dedication to BAPCO. Ken Mott is now Life President and steps down as Chief Executive of BAPCO, with Ray Trotter taking over.

The two days of exhibition and conferences following the Opening Dinner were also a great success.

The majority of visitors to the event were from the SE of England and London (58%) but the exhibition boasted a strong international presence with 8.7% of visitors coming from 23 overseas countries in particular Finland, Denmark, USA and Canada.

2009 also saw a 4.6% increase in public sector attendees, making an even split in the number of public sector and private sector visitors. The event also delivered an increase in the number of technology buyers and specifiers from across the civil contingency sector.

Over 100 exhibiting companies were present at BAPCO

2009. Returning exhibitors once again found BAPCO to be a positive and business orientated event.

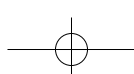
Alaine Moore of APD Communications commented "Once again an extremely worthwhile event for APD - and well done to an excellent organising team" and David White of SunGard Public Sector said "Thanks for a great BAPCO - again!"

As well as returning exhibitors, BAPCO 2009 had over 40 new exhibitors, providing variety and new products for visitors to compare and discuss direct with the suppliers. Traditionally a strong networking show, the Opening Dinner gave an opportunity for delegates and suppliers to make contact prior to the first day of the exhibition, which was vibrant throughout the two days.

QlikView, a new exhibitor and sponsor, who are set to return in 2010, commented, "We really enjoyed the event and certainly look forward to attending in 2010" Jayne Wickett, Qliktech. Other sponsors at the event were Fortek, Blackberry, Excelebrate, Sophtlogic, O2, Arqiva and Frequentis.

BAPCO 2010 Conference and Exhibition will take place 20th - 22nd April at the Business Design Centre, Islington.

*Olaf Baars takes over from Ian Readhead as President of BAPCO.*



### Excelerate – contract announcements

Excelerate Technology, a supplier of satellite and wireless-based data, voice and video solutions, announced the award of some important contracts with a number of police forces throughout the UK at the BAPCO Exhibition in London last month.

Gwent, Derbyshire and Nottinghamshire Police have all recently asked Excelerate to provide powerful satellite solutions that give access to high-speed broadband to upgrade the communications capabilities of their Mobile Incident Command and Control vehicles. Gwent Police has specified a new Mercedes Sprinter equipped with a comprehensive range of technologies including transportable satellite, ruggedised touch screens, VoIP, VPN,

skydome, bodyworn CCTV and video streaming.

For Derbyshire and Nottinghamshire Police, Excelerate Technology is retrofitting existing vehicles with the latest transportable satellite solutions. David Savage, CEO of Excelerate Technology, said, "We have been experiencing a significant upturn in the level of enquiries from police forces and other emergency services across the UK for access to reliable and resilient high speed broadband during major incidents. The ability to deliver broadband to command and control units via satellite regardless of location is now well established. It facilitates the sharing of information to improve the way that multi-agency incidents are managed and enables responders to meet their responsibilities under the Civil Contingencies Act."

*"The ability to deliver broadband to command and control units via satellite regardless of location is now well established."*

➤ David Savage, CEO, Excelerate Technology.

### Microbus reveals M-PC3 fixed mount PC

Microbus enjoyed another successful BAPCO Exhibition and visitors to the stand were able to see full demonstrations of the range of vehicle-based PC and Advanced Video solutions. The event was the perfect platform for the first showing Microbus' new M-PC3 fixed mount vehicle PC.

Featuring a new Core 2 Duo processor, high performance chipset and graphics and up to 4GB of DDR3 memory, it is ideal as an ANPR hardware platform with its camera interfaces supporting one MPEG and three video input channels as well as time, GPS position and own vehicle speed text overlay.

New Advanced Video cameras for ANPR, video and surveillance applications, the Sabre 10 and Rapier 25 were also being demonstrated at the show. Developed to be easily used with Microbus vehicle computers, they provide another powerful tool for frontline police use.

The vehicle display on this year's stand was supplied by GM UK Special Vehicles and especially received a lot of positive feedback from visitors. The Vauxhall Astra

featuring the LINX tablet vehicle computer is installed as part of their new MDT (Mobile Data Terminal) solution. The Microbus LINX computer is mounted with its docking station behind the left inner rear quarter loadspace trim panel, increasing access in the rear of the vehicle and allowing it to be demounted and used handheld. The computer also drives a separate touchscreen built into the dashboard to comply with internal protrusion legislation and ensuring a standard-fit appearance while, protecting future residual values.



### Panasonic's ultra mobile ruggedised PC

At BAPCO 2009 highlights from Panasonic included the showcase of CF-U1 – the world's first ultra mobile ruggedised PC, plus the CF-19 fully rugged Toughbook featuring a 10.4" convertible display with 1,000 cd/m2 luminance for clear viewing in direct light.

The Toughbook CF-U1 combines extreme durability, functionality and connectivity in a compact size. At 1060 grams, the unit withstands drops and is IP54 compliant for dust and moisture resistance giving it an obvious advantage on the scene of any incident.

Willie McGregor, Corporate Sales Manager of Toughbook described the feedback to CF-U1 from UK fire and rescue specifiers, "CF-U1 received an enthusiastic response from fire services because it represented a highly reliable way to access vital information on the scene and integrates with Miquet software used by command and control to track and manage personnel, vehicles, equipment and systems."

CF-19 Toughbooks – recently described by Leicestershire

Police as one of the biggest innovations since the two-way radio – were also on display. Panasonic promoted the benefits of these devices for police in terms of continuous access to information currently only available in the station and vehicle demountable cradles meaning officers always have them at the scene of a crime and lose less time on travel and paperwork.

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➤ Willie McGregor, Corporate Sales Manager, Toughbook, Panasonic.

